# Form ADV Part 3: Relationship Summary Bartley Financial Advisors, LLC

#### Introduction

Bartley Financial Advisors, LLC is an investment adviser registered with the U.S. Securities and Exchange Commission. We offer clients investment advisory services. Clients should understand that the services we provide and fees we charge are different than those of a broker-dealer, and that it is important to understand the difference between the two. Free and simple tools are available to research firms and financial professionals at <a href="https://www.investor.gov/CRS">https://www.investor.gov/CRS</a>, which also provides educational materials about investment advisers, broker-dealers and investing.

## What Investment Services and Advice Can You Provide Me?

Description of Services: We provide <u>Asset Management Services</u> which involves us managing and trading your designated account(s). We will discuss your investment goals and design a strategy to try and achieve your investment goals. As a standard part of our services, we will continuously monitor your account when providing asset management services and contact you at least annually to discuss your portfolio. When engaging us for asset management services, you can choose whether you'd like us to provide services on a **discretionary** basis (we will have the authority to determine the type and amount of securities to be bought or sold in your account) or a **non-discretionary basis** (we will have to confirm any trades in your account with you before we place them). For more information about investment authority, please see *Item 16* of our *Form ADV Part 2A*. We also provide <u>Financial Planning Services</u> which involve us creating a written financial planning are typically provided together, in combination, but we can provide them separately. For more information about our services, please see *Item 4* of our *Form ADV Part 2A*.

**Limited Investment Offerings:** We do not primarily recommend one type of security to clients. Instead, we recommend investment portfolios designed to be suitable for each client relative to that client's specific circumstances and needs. However, we are limited in investment selection in that we can only invest your account in securities which are available on your custodian/broker-dealer's platform. When providing you services, we do not recommend or offer advice on any proprietary products.

**Account & Fee Minimums:** Our minimum annual fee is \$5,000 but we can lower or waive the minimum when we anticipate you will add additional funds to your accounts or agree upon an increase in the annual fee to bring the total fee to \$5,000 within a reasonable time. We also waive the minimum for employees of our firm and their relatives, relatives of existing clients and friends.

**Conversation Starters:** Given my financial situation, should I choose an investment advisory service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

#### What Fees Will I Pay?

**Description of Principal Fees & Costs:** Fees charged for our asset management services are charged based on a percentage of assets under management, billed in advance on a quarterly calendar basis, and calculated based on the fair market value of your account as of the last business day of the previous billing period. The annual fee for asset management services will based upon a fee schedule which ranges between 0.20% and 2.00%. When our fee is based upon the value of your account we have an incentive to recommend that you increase the level of assets in your account. We can also work on a flat fee or retainer. When engaging us for asset management services, you will also incur other fees and expenses. The broker-dealer/custodian on your account may charge you transaction fees for executing trades in your account. You will also be charged internal fees and expenses by the funds we invest in within your account.

Financial planning services are included with the asset-management fee described above so we typically do not charge an additional fee for financial planning. However, on occasion, we provide financial planning under an hourly fee arrangement ranging between \$125 and \$450 per hour depending on the professional providing the service.

**Additional Information:** You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. For more information about the fees we charge and the other fees and expenses you will incur, please see *Item 5* of *Form ADV Part 2A*.

**Conversation Starters:** Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

## What Are Your Legal Obligations to Me When Acting as My Investment Adviser? How Else Does Your Firm Make Money and What Conflicts of Interest Do You Have?

**Standard of Conduct:** When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here is an example to help you understand what this means. We actively manage our own personal accounts while at the same time managing your accounts and other client accounts. This can create different conflicts of interest for which we have developed procedures to mitigate and control for those conflicts. For more information see *Item 11* of *Form ADV Part 2A*.

Conversation Starters: How might your conflicts of interest affect me, and how will you address them?

**Additional Information:** For more information about our conflicts of interests and the ways we are compensated, please see our *Form ADV Part 2A*.

### How Do Your Financial Professionals Make Money?

**Description of Salary/Payment of IARs:** We compensate our investment adviser representatives either by salary or based on the level of assets that the representative brings in to the firm. If the investment adviser representative is compensated by the level of assets it creates a conflict of interest as it gives your representative an incentive to recommend you invest more in your account with us due to the potential for increased compensation.

#### Do You or Your Financial Professionals Have Legal or Disciplinary History?

**No.** Neither us, nor our investment adviser representatives have a legal or disciplinary history to report. You can look up more information about us and our investment adviser representatives at <a href="https://www.investor.gov/CRS">https://www.investor.gov/CRS</a>.

Conversation Starters: As a financial professional, do you have any disciplinary history? For what type of conduct?

## Additional Information About Bartley Financial Advisors

Additional information about us and a copy of this relationship summary are available on the Internet at <a href="https://bartleyfinancial.com/">https://bartleyfinancial.com/</a>. You can also find our disclosure brochures and other information about us at <a href="https://adviserinfo.sec.gov/firm/summary/124293">https://adviserinfo.sec.gov/firm/summary/124293</a>. If you have any questions or want an up-to-date copy of this relationship summary, we can be reached by phone at (603) 625-9900.

**Conversation Starters:** Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?